



FUEL & RESOURCES



We've seen all the headlines:

- U.S Diesel Shortage Increasingly Likely
- Diesel Shortage Could Impact Holiday Prices
- Parts of Europe Are Starting to Run Out of Diesel
- Fuel Company Issues Diesel Shortage Warning, Says Conditions 'Rapidly Devolving'
- National Diesel Shortage Takes Toll on Omaha Drivers
- A Diesel Shortage is Spreading Across the U.S.

And we're confident you're asking the same questions as most of our customers – how did this happen, and what is causing the shortage?

The answers may not surprise you.

- Most refineries have been running wide open, with no regular maintenance to keep up with the demand. Unfortunately, the shortage will worsen when they decide it's time for maintenance.
- There's a seasonal increase/demand, as there is currently each year. Heating oil, diesel fuel is what heats many in the northeastern United States.
- The Russia/Ukrainian war is having an impact on the availability of diesel.

Again, the northeast will be most affected since we are transitioning into cooler or colder weather. Locations in the south – including Texas – are not seeing the effects of a shortage, yet.

When we met with fuel products trader Cory Graham, he provided some excellent insight and suggestions to help both short-term and long-term. Here's the overview of our interview.

QUESTION: For a fleet manager, what is your best course of action as we move forward?

ANSWER: It is best to be as proactive as you can with your buying power. FM Fuel & Resources fixed forward contracts is a great place to start. I am not suggesting placing all your fuel dollars

in a contract; your account manager can counsel you on an ideal amount. Currently, FM Fuel & Resources is saving customers in some areas up to 70 cents per gallon.

QUESTION: Where will my diesel come from if there's a shortage?

ANSWER: That's a critical advantage of working with FM Fuel & Resources. Your account manager will pull your wanted diesel from multiple locations. Our team has the in-depth knowledge and contacts needed to be creative to ensure your diesel needs can be met.

QUESTION: Do I need to consider having a lengthier reserve of diesel right now?

ANSWER: Again, your account manager will work with you diligently to assess your diesel needs. Your physical location will be integral in many areas, including your possible reserve requirements. I urge you to lean on your account manager for all your questions and concerns; that's why we are here – to take care of you!

About FM Fuel & Resources:

FM Fuel & Resources is one of the largest independent suppliers in the United States. Serving customers over most of the continental United States and parts of Mexico and Canada, FM Fuel & Resources has established an extensive supply system for petroleum products and the Simple DEF product. The sophisticated enhanced pricing and bid system, FM Pricing, developed and exclusive to FM Fuel & Resources, offers product supply sources to the clients based on the best available, delivered price from local supply points.

For more information: 325-676-3835